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**UNITED STATES DISTRICT COURT
CENTRAL DISTRICT OF CALIFORNIA**

CITIGROUP GLOBAL MARKETS
INC.,

Plaintiff,

v.

IMPAC SECURED ASSETS CORP., et
al.,

Defendants.

Case No. 2:11-cv-04514-MRP-MAN

**MEMORANDUM OF DECISION
AND ORDER RE CGMI'S
REQUEST FOR PARTIAL
SUMMARY JUDGMENT OF
LIABILITY**

I. INTRODUCTION & BACKGROUND

Plaintiff Citigroup Global Markets Inc. (“CGMI”) has moved for summary judgment that Defendants Impac Secured Assets Corp. (“Impac Secured”), Impac Funding Corp. (“Impac Funding”), and Impac Mortgage Holdings Inc. (“IMH,” collectively “Impac” or the “Impac Defendants”) are liable in connection with CGMI’s purchase of Certificates¹ issued by the Impac Secured Assets Corp. 2007-3 Trust (the “2007-3 Trust”). The broad statement of the case, upon which the parties agree, is as follows. The 2007-3 Trust was offered pursuant to a prospectus supplement (the “ProSupp”). However, the Trust is governed by a pooling and servicing agreement (“PSA”). In March and April of 2010 CGMI purchased 2007-3 Trust Certificates with a total par value of \$8.13 million. CGMI purchased the most senior tranche offered, Class A1-A. The PSA that governs the 2007-3 Trust and that Impac delivered to the trustee (the “Correct PSA”) explains that, generally, the trustee is to make distributions to Certificate-holders on a sequential basis, with the Class A1-A holders being paid first, the Class A1-B holders being paid second, and so on. However, the Correct PSA also contains a provision that, upon exhaustion of the mezzanine tranches, all holders of Class A Certificates are to be paid with equal priority on a *pro rata* basis. This provision (the “Trigger Provision”) was in the ProSupp, but does not appear in the PSA that was filed on the SEC’s Electronic Data Gathering, Analysis and Retrieval (EDGAR) website (the “Incorrect PSA”).

CGMI alleges that it reasonably relied on the Incorrect PSA, that it therefore overpaid for the 2007-3 Trust Certificates, and that it was damaged when Impac corrected the error and it was revealed that the trustee was to pay Class A

¹ A Certificate is a document that shows ownership of a mortgage-backed security. Each Certificate represents a particular tranche within an offering. Because “Certificate” refers to the document evidencing ownership of a specific tranche, the Court uses the terms “tranche” and “Certificate” somewhat interchangeably.

1 Certificate-holders on a *pro rata*, instead of sequential, basis. CGMI asserts claims
 2 under Section 18 of the Exchange Act, Section 20(a) of the Exchange Act, and for
 3 state law negligent misrepresentation. CGMI has moved for summary judgment
 4 on all but the damages element of each claim. As set out more fully below, the
 5 Court **GRANTS** CGMI's motion except with respect to the negligent
 6 misrepresentation claim against IMH.

7 **II. LEGAL STANDARD**

8 Summary judgment should be granted "if the pleadings, the discovery and
 9 disclosure materials on file, and any affidavits show that there is no genuine issue
 10 as to any material fact and that the movant is entitled to judgment as a matter of
 11 law." Fed. R. Civ. P. 56(c)(2); *see also Celotex Corp. v. Catrett*, 477 U.S. 317,
 12 322–23 (1986). "As to materiality, the substantive law will identify which facts are
 13 material. Only disputes over facts that might affect the outcome of the suit under
 14 the governing law will properly preclude the entry of summary judgment."
 15 *Anderson v. Liberty Lobby, Inc.*, 477 U.S. 242, 248 (1986). Summary judgment is
 16 not appropriate if a "reasonable jury could return a verdict for the non-moving
 17 party." *Id.* On a motion for summary judgment, our "function is not . . . to weigh
 18 the evidence and determine the truth of the matter but to determine whether there is
 19 a genuine issue for trial." *Id.* at 249. "There is no issue for trial unless there is
 20 sufficient evidence favoring the nonmoving party for a jury to return a verdict for
 21 that party." *Id.*

22 The moving party bears the initial responsibility to point to the absence of
 23 evidence of any genuine issue of material fact. *Celotex Corp.*, 477 U.S. at 323.
 24 "When the party moving for summary judgment would bear the burden of proof at
 25 trial, it must come forward with evidence which would entitle it to a directed
 26 verdict if the evidence went uncontroverted at trial. In such a case, the moving
 27 party has the initial burden of establishing the absence of a genuine issue of fact on
 28 each issue material to its case." *Miller v. Glenn Miller Prods., Inc.*, 454 F.3d 975,

1 987 (9th Cir. 2006) (internal quotation marks and citations omitted). By contrast,
 2 where the non-moving party “bears the burden of proof at trial, summary judgment
 3 is warranted if the nonmovant fails to ‘make a showing sufficient to establish the
 4 existence of an element essential to [its] case.’” *Nebraska v. Wyoming*, 507 U.S.
 5 584, 590 (1993) (quoting *Celotex Corp.*, 477 U.S. at 322) (alteration in original).
 6 “[T]he moving party can meet its burden by pointing out the absence of evidence
 7 from the non-moving party,” and it “need not disprove the other party’s case.”
 8 *Miller*, 454 F.3d at 987 (citation omitted). Accordingly, “[t]he nonmoving party
 9 must come forward with specific facts showing there is a genuine issue for trial.”
 10 *Matsushita Elec. Indus. Co. v. Zenith Radio Corp.*, 475 U.S. 574, 587 (1986)
 11 (internal quotation marks and citations omitted). However, “[i]f the opposing party
 12 does not so respond, summary judgment should, if appropriate, be entered against
 13 that party.” Fed. R. Civ. P. 56(e)(2); *see also Celotex Corp.*, 477 U.S. at 322
 14 (“[T]he plain language of Rule 56(c) mandates the entry of summary judgment . . .
 15 against a party who fails to make a showing sufficient to establish the existence of
 16 an element essential to that party’s case, and on which that party will bear the
 17 burden of proof at trial.”). The “opposing party may not rely merely on allegations
 18 or denials in its own pleading.” Fed. R. Civ. P. 56(e)(2). “The evidence of the
 19 non-movant is to be believed, and all justifiable inferences are to be drawn in his
 20 favor.” *Anderson*, 477 U.S. at 255

21 “Only admissible evidence may be considered in deciding a motion for
 22 summary judgment.” *Miller*, 454 F.3d at 988. Under Federal Rule of Civil
 23 Procedure 56(e)(1), “[a] supporting or opposing affidavit must be made on
 24 personal knowledge, set out facts that would be admissible in evidence, and show
 25 that the affiant is competent to testify on the matters stated.” *See also Block v. City*
 26 *of L.A.*, 253 F.3d 410, 418–19 (9th Cir. 2001). Neither an unverified complaint nor
 27 arguments in the parties’ briefs constitute “facts” for purposes of a summary
 28 judgment motion. *See Moran v. Selig*, 447 F.3d 748, 759 & n.16 (9th Cir. 2006)

(noting that unverified complaint cannot be considered as evidence on motion for summary judgment); *British Airways Bd. v. Boeing Co.*, 585 F.2d 946, 952 (9th Cir. 1978) (“[L]egal memoranda . . . are not evidence[.]”).

III. DISCUSSION

CGMI has moved for summary judgment of liability on its Section 18, Section 20, and negligent misrepresentation claims. Impac has requested that the Court deny or defer CGMI’s motion pending further discovery. The Court treats each request separately. References to a “Fact” refer to the Court’s Findings of Fact, which are being released contemporaneously with this Order.

A. SECTION 18

To recover under Section 18, a plaintiff must show (i) a material false statement in an Exchange Act filing; (ii) made or caused to be made by the defendant; (iii) that the plaintiff purchased a security in actual reliance on the false statement; and (iv) resultant damages. 15 U.S.C. § 78r. The parties agree that the Incorrect PSA constitutes a false statement in an Exchange Act filing, and CGMI has not moved for summary judgment on damages. The Court therefore addresses only the remaining portions of elements (i), (ii), and (iii). Impac raises the additional arguments that summary judgment is precluded by the statute of limitations, the safe harbor provision in 17 C.F.R. § 232.103, and the “good faith, no knowledge” safe harbor provided by Section 18. The Court addresses each objection in turn.

1. *A Material False Statement*

Impac concedes that the Incorrect PSA omits the Trigger Provision and should not have been filed. Fact 61. The May 25 Current Report was a false statement because it included the Incorrect PSA, and the Incorrect PSA misstates the terms of distribution for the 2007-3 Trust. A statement is material if there is a “substantial likelihood that the disclosure of the omitted fact would have been viewed by the reasonable investor as having significantly altered the ‘total mix’ of

information made available.” *Basic Inc. v. Levinson*, 485 U.S. 224, 231–32 (1988) (internal citation omitted) (stating materiality standard in the Section 10(b) context). The ProSupp states that the PSA, not the ProSupp, is the “governing instrument” of the 2007-3 Trust. Fact 84. The waterfall in a PSA governs distributions to Certificate-holders, making the waterfall among the most important sections of any PSA. Any change to the most important section of the governing document for an MBS trust would significantly alter the total mix of information regarding that trust. The Incorrect PSA therefore constitutes a material false statement.

2. *Made by the Defendant*

Section 18 liability attaches to a defendant who makes a false statement or who causes a false statement to be made. 15 U.S.C. § 78r(a). Impac Funding and IMH argue that they are legally distinct entities from Impac Secured and that only Impac Secured could have been responsible for the Incorrect PSA. IS/IF Opp. at 2; IMH Opp. at 2.

Impac Funding’s objection is poorly articulated and slightly bizarre. It appears to consist of the sole line “Impac Secured, Impac Holdings, and Impac Funding are three separate and distinct entities – only one of which (Impac Secured) could have been responsible for the inadvertent omission in the PSA.” IS/IF Opp. at 2. It is undisputed that Impac Funding’s signature appears on the Incorrect PSA. It is similarly settled that a party who signs an Exchange Act filing “makes” the statement for purposes of Section 18. *See Janus Capital Group, Inc. v. First Deriv. Traders*, 131 S. Ct. 2296, 2302 (2011) (“[A]ttribution within a statement or implicit from surrounding circumstances is strong evidence that a statement was made by—and only by—the party to whom it is attributed.”); *Howard v. Everex Sys., Inc.*, 228 F.3d 1057, 1061–63 (9th Cir. 2000) (signature on an SEC-filed document constitutes “making” the statement under Section 10(b)). Impac Funding may be attempting to argue that it never authorized Thacher or Vintage to

1 affix its signature to the Incorrect PSA and that it never authorized Thacher or
 2 Vintage to file the Incorrect PSA. To the extent that this is Impac Funding's
 3 argument, it is too clever by half. The purpose of Section 18 is to ensure the
 4 accuracy of Exchange Act documents, and the purpose of EDGAR is to encourage
 5 reliance on such documents by (i) encouraging their dissemination and (ii) assuring
 6 investors that the documents are authentic.² To hold that a publicly filed
 7 document, signed by a party and filed on EDGAR by that party's agent,³ is not
 8 "made" by that party would plunge the Court down a metaphysical rabbit hole too
 9 deep to contemplate and would be wholly contrary to the scheme of securities
 10 regulation in this country.⁴

11 IMH presents a much closer question. Unlike Impac Secured and Impac
 12 Funding, IMH's signature on the Incorrect PSA is explicitly limited to
 13 representations in Section 9.01. Jasper Decl. Ex. J, at 10. CGMI argues that IMH
 14 nevertheless "made" the statements because IMH participated in drafting the
 15 Incorrect PSA, signed off on that document, permitted its agents to file the
 16 document, and failed to correct the problem when it had the chance. Reply at 21.
 17 Recent Supreme Court authority makes clear that substantial participation by a
 18 related entity does not mean that the related entity "made" a statement within the
 19 meaning of the Exchange Act. *Janus*, 131 S. Ct. at 2305 ("Although JCM, like a
 20

21 ² By "authentic," the Court invokes exactly the scenario presented here. One goal
 22 of a government-maintained electronic repository of public documents is to assure
 23 the investing public that they are relying on final, complete, and governing
 24 documents rather than incomplete documents, drafts, or forgeries.

25 ³ Brief protestations to the contrary, it is evident from Thacher's Opinion Letter
 26 and James Malloy's testimony that Thacher acted as an agent for all three Impac
 27 entities with respect to the filing. Facts 32; 33.

28 ⁴ One such problem: a member of the investing public would never be able to tell
 whether a signature appearing on EDGAR had been authorized or was the result of
 a mistake. Such a holding would make it impossible for any member of the public
 to rely on EDGAR filings.

1 speechwriter, may have assisted Janus Investment Fund with crafting what Janus
2 Investment Fund said in the prospectuses, JCM itself did not ‘make’ those
3 statements for purposes of Rule 10b–5.’). The Incorrect PSA, like the
4 prospectuses in *Janus*, is signed by and attributed to Impac Funding and Impac
5 Secured. However involved IMH was in the securitization process, it did not
6 “make” any false statement within the meaning of the Exchange Act.

7 Section 18 also provides liability for one who causes a false statement to be
8 made. 15 U.S.C. § 78r(a). IMH owns Impac Funding and Impac Secured. Facts
9 1; 2. At the time of the securitization, Impac Secured had no employees of its own
10 and was not intended to have any of its own assets. Fact 7. Rather, Impac Secured
11 existed solely to serve as a secondary-market mortgage conduit for Impac Funding.
12 Fact 6. Impac Funding, in turn, conducted IMH’s MBS conduit operations, i.e.,
13 the purchase, sale, and securitization of mortgage loans. Fact 5. It is undisputed
14 that the securitization was managed by James Malloy, that Malloy was an
15 employee of IMH, that Malloy does not believe that he was ever an employee of
16 Impac Secured, and that Malloy made no effort to work for any particular Impac
17 entity in his role managing the securitization. Facts 22; 23; 24; 25. It is also
18 undisputed that Ron Morrison participated in the preparation of documents for
19 EDGAR; that Morrison did not typically distinguish between actions taken on
20 behalf of IMH, Impac Secured, and Impac Funding; and that Morrison reported to
21 IMH’s CEO at all times relevant to this lawsuit. Facts 27; 28; 29. It is also
22 undisputed that Thatcher served as counsel for all three Impac Defendants in
23 connection with the securitization of the 2007-3 Trust and that all three Impac
24 Defendants had the power to direct Thatcher’s actions. Facts 32; 33.

25 Faced with these facts, the only reasonable conclusion is that IMH caused
26 the material false statement to be made. Impac Secured is an indirect-but-wholly-
27 owned subsidiary of IMH, meaning that IMH has the ultimate power to direct
28 Impac Secured’s actions. Impac Secured had no employees of its own, meaning

1 that it could only act as directed by IMH and Impac Secured. The securitization
 2 was overseen and managed by IMH employees who made no effort to take off one
 3 hat and put on another while performing their duties. The person who oversaw the
 4 securitization, James Malloy, does not appear to have ever been an employee of
 5 Impac Secured. Gretchen Verdugo signed on behalf of both IMH and Impac
 6 Secured. In short, there was no functional distinction between the Impac
 7 Defendants at the time the 2007-3 Trust was being securitized. IMH employees
 8 and agents acted on behalf of all three Impac entities, and IMH (as the parent
 9 entity) had the power to direct the actions of Impac Secured and Impac Funding.
 10 The Court therefore finds that IMH caused a false statement of material fact to be
 11 made.

12 3. *There is No Question of Fact as to Actual Reliance*

13 Section 18 requires the plaintiff to have purchased securities “in reliance
 14 upon” a misleading statement. 15 U.S.C. § 78r(a). This requirement means that
 15 the plaintiff must prove actual, “eyeball” reliance. *Howard v. Everex Sys.*, 228
 16 F.3d 1057, 1063 (9th Cir. 2000). In contrast to a Section 10(b) case, where the
 17 plaintiff may satisfy the reliance element through demonstrating fraud on the
 18 market, Section 18 therefore requires the plaintiff to have actually seen and relied
 19 upon the “specific statements contained in the SEC filings at issue.” *In re Suprema*
 20 *Specialties, Inc. Sec. Litig.*, 438 F.3d 256, 283 (3d Cir. 2006); *see also Howard*,
 21 228 F.3d at 1063.

22 To avoid summary judgment, Impac must identify facts that, if believed,
 23 would permit a reasonable jury to find either that CGMI did not read the terms of
 24 distribution in the Incorrect PSA, or that CGMI did not rely on those terms of
 25 distribution in making its purchase decision. *Keenan v. Allen*, 91 F.3d 1275, 1279
 26 (9th Cir. 1996) (nonmovant has the burden of identifying facts that preclude
 27 summary judgment with sufficient particularity).

28 CGMI has introduced the Declaration of Kevin E. Counihan II (“Counihan”)

1 to address the question of reliance. Mr. Counihan is a managing director for
2 CGMI who is responsible for trading MBS for CGMI's account. Counihan Decl.
3 ¶¶ 2–3. Mr. Counihan declares that a member of his trading desk downloaded the
4 Incorrect PSA from EDGAR before each transaction, that he personally reviewed
5 the terms of distribution contained in the Incorrect PSA, and that he directed
6 CGMI's purchases based on those terms of distribution. Counihan Decl. ¶ 7. At
7 his deposition, Mr. Counihan testified that it was the practice of CGMI for a trader
8 to review the terms of distribution for every MBS investment that CGMI made.
9 Fact 79.

10 Mr. Counihan is the only person who knows with absolute certainty whether
11 he actually downloaded and relied upon the Incorrect PSA. The summary
12 judgment standard in a civil case requires the Court to determine whether Impac
13 has identified any material fact that, if believed, would make it more likely than
14 not that Mr. Counihan's testimony is false. Impac has not.

15 In his declaration and at his deposition, Mr. Counihan explained that it was
16 CGMI's policy to review a PSA prior to making any investment for its own
17 account. Fact 79. Mr. Counihan explained that this policy was enacted sometime
18 in 2009, after it became clear that senior MBS tranches could take losses. *Id.* He
19 testified that "[t]here are a number of deals where there's inconsistencies between
20 the PSA and the prospectus," (Counihan Depo. at 233:6–8) and that it was
21 therefore important to review both the PSA and the ProSupp. *Id.* at 234:14–17.
22 He further explained that a trader uses Intex to determine the proper price to bid,
23 and so it is therefore important that Intex's model conforms to the PSA. *Id.* at
24 253:10–11. Mr. Counihan further testified that, because of the different payment
25 structure between the ProSupp and the Incorrect PSA, he specifically remembers
26 looking at the Incorrect PSA prior to bidding on the Certificates. Counihan Supp.
27 Decl ¶ 15.

28 Each of Mr. Counihan's statements is plausible. They comport with

1 common sense and sound business practices. Mr. Counihan was questioned
2 exhaustively at his deposition. He did not back away from any statement in his
3 declaration, nor did he say anything inconsistent with that declaration. Impac has
4 introduced no percipient witness testimony to contradict any of Mr. Counihan's
5 statements. Instead, Impac argues that several pieces of indirect evidence make it
6 "highly unlikely [CGMI] actually read or relied on the PSA prior to entering into
7 either transaction at issue." IS/IF Opp. at 9. The Court addresses each below.

8 ***Expert Testimony and Attorney Arguments Regarding the ProSupp***

9 First, Impac argues that the "PSA contains no unique information relevant to
10 a trader, [and that therefore] it is rarely necessary to review the PSA." *Id.* at 10.
11 Impac bases its argument on the declaration of Robert Miller, who states that "any
12 review of a PSA for information readily available in the ProSupp would likely be
13 redundant and inefficient." Throughout this Order, the Court sets aside the
14 questions of whether Mr. Miller is an expert and whether his testimony is properly
15 the subject of expert testimony. Even if the Court accepts Mr. Miller's testimony,
16 a general averment of industry practice is not an adequate counterpoint to
17 Mr. Counihan's testimony. Especially so when the description of industry practice
18 is several years out of date, not based on any experience at CGMI, contradicted by
19 specific testimony regarding CGMI's practices, and further contradicted by even
20 more specific testimony regarding CGMI's process for the Certificates-at-issue.

21 Even if the Court credits Mr. Miller's argument that traders generally review
22 prospectus supplements but not PSAs, the overwhelming evidence indicates that
23 CGMI based the particular purchase decisions in this case on something other than
24 the ProSupp.

25 As discussed at length throughout this Order, the ProSupp indicated that
26 distributions to the senior tranches would be *pro rata* upon the exhaustion of the
27 mezzanine tranches. That distribution term would have, as of March 2010, meant
28 that A1-A Certificates were worth forty to fifty cents on the dollar. Miller Decl. ¶

32. CGMI, by contrast, paid roughly ninety cents on the dollar for the Certificates. The striking difference indicates that CGMI did not believe that the ProSupp accurately reflected the Certificates' terms of distribution. Furthermore, the March 24, 2010 email soliciting bids for the 2007-3 Trust warned CGMI that "it appears that bloomberg has the cur sup wrong." Eisenhut Decl. Ex. G. CGMI was warned that the ProSupp was "wrong" and purchased the 2007-3 Trust at prices that greatly exceeded the price dictated by the ProSupp's terms of distribution. These facts compel the conclusion that CGMI made its purchase decision based on something other than the ProSupp. Mr. Miller's testimony regarding general industry practices, if admissible at all, is irrelevant.

Timing of Trades

Next, Impac argues that CGMI traders were too busy to have actually read PSAs prior to making an investment decision. According to Impac, CGMI's traders "often make up to 50 trades per day." IS/IF Opp. at 10. Impac claims that CGMI's traders "spend[] as little as 30 minutes reviewing documentation and researching before committing to a trade." *Id.* Mr. Miller argues that "[r]eading through an entire PSA would take several hours, which is not typically practical on a trading floor. It would be impossible for a trader to review the PSA for each trade." Miller Decl. ¶ 15.

Impac either misstates or misinterprets Mr. Counihan's testimony. First, while Mr. Counihan testified that he may bid on up to 50 items per day (Counihan Depo at 252:16-21), he also testified that CGMI acted as a riskless principal in roughly fifty percent of those trades. Counihan Depo at 206:5-7 ("I would say, in general, we probably do, you know, as many riskless principal trades as we do principal."). When acting as a riskless principal it was not Mr. Counihan's practice to review the PSA before bidding. Fact 80. More importantly, Mr. Counihan has never claimed that he "read through an entire PSA" before purchasing; he testified that he read the distributions section. Counihan Depo at

62:23–63:7, 222:3–10. The PSA for the 2007-3 Trust is hundreds of pages long, but the distributions section is only six pages. The Court read the Incorrect PSA’s distribution section in approximately fifteen minutes; an experienced trader familiar with the vernacular and format of a PSA could have done so in much less time. Nothing about the length of PSA’s or the frequency of CGMI’s trading activity creates a material issue of fact as to Mr. Counihan’s claim that he read and relied on the Incorrect PSA.

Earlier Trades

Finally, Impac points out that Citigroup “went forward with multiple trades” in the 2007-3 Trust during a time when Intex’s modeling conflicted with the terms of distribution listed in the Incorrect PSA.⁵ IS/IF Opp. at 10. Impac argues that these trades indicate that CGMI did not actually have, or did not follow, a policy of ensuring that the PSA matched Intex before investing. Impac refers to the following such trades:

- July 20, 2007 purchase of A1-A Certificates;
- March 24, 2009 purchase of A1-B Certificates;
- March 4, 2010 purchase of A1-B Certificates;
- March 4, 2010 purchase of A1-C Certificates.

Impac Proposed Statement of Genuine Issues No. 151.

Mr. Counihan submitted a supplemental declaration stating that he is “sure to a very high degree of confidence that CGMI facilitated the March 4 trades as a riskless principal.” Counihan Supp. Decl. ¶ 13. Mr. Counihan bases his conclusion on the fact that CGMI resold both the A1-B and A1-C Certificates immediately after purchasing them, and that the resale was for a slightly higher price. *Id.* at ¶ 12. Mr. Counihan’s trade blotter and CGMI’s trade confirmation

⁵ Intex switched its modeling of the 2007-3 Trust from *pro rata* to sequential on March 19, 2010. Miller Decl. Ex. C.

1 slips support Mr. Counihan's conclusion. Faced with this evidence, any reasonable
2 finder of fact would conclude that CGMI acted as a riskless principal with respect
3 to the March 4, 2010 trades, and that CGMI would not therefore have been
4 expected to review the PSA before submitting its March 4, 2010 bids.

5 The March 24, 2009 and July 20, 2007 trades took place one and three years,
6 respectively, before the trades at issue in this case. Mr. Counihan was very explicit
7 in his deposition that he began consistently reviewing PSAs and checking them
8 against Intex "sometime in 2009." Counihan Depo at 158:16-21. The July 20,
9 2007 trade is clearly before CGMI began reviewing PSAs and comparing them to
10 Intex; the March 24, 2009 trade "may or may not have" been.⁶ *Id.* at 158:13. At
11 best, Impac has introduced circumstantial evidence that in March of 2009, a full
12 year before the trades at issue in this case, CGMI may not have followed a policy
13 that may or may not have yet existed. Such evidence has little or nothing to do
14 with what took place on CGMI's trading floor in March and April of 2010.

15 As discussed above, Impac has not introduced any evidence that directly
16 contradicts Mr. Counihan's testimony. The indirect evidence that Impac cites is
17 either irrelevant or does nothing to call Mr. Counihan's testimony into question.
18 Accordingly, the Court finds no genuine issue of material fact with regards to
19 actual reliance.

20 *4. Reasonable Reliance is Not Required*

21 Impac argues that Section 18 limits recovery to those who are damaged
22 "based on their *reasonable reliance* as opposed to their own assumption of risk."
23 IS/IF Opp. at 17. CGMI objects that reasonable reliance is neither an element of
24 nor a defense to a section 18 claim. Mot. at 17. Impac concedes that the words
25

26 ⁶ Nothing in the record indicates whether CGMI made the March 24, 2009
27 purchase for its own account or as a riskless principal. The Court assumes for
28 purposes of this motion that CGMI purchased for its own account.

1 “reasonable” or “justified” do not appear in the text of Section 18. Rather, its
2 argument for a justifiable reliance requirement rests on analogy to Rule 10b–5
3 cases. That analogy is imperfect because Section 18 actions, unlike Rule 10b–5
4 actions, are rooted in explicit statutory language.

5 Reliance, like many concepts in securities law, demands a modifier. In the
6 context of materiality, the Supreme Court recognized that, even though every piece
7 of information somehow alters the total mix of information, some information is
8 just too trivial to matter. *TSC Indus., Inc. v. Northway, Inc.*, 426 U.S. 438, 448–49
9 (1976). The same is true of reliance; in some sense a party “relies” on any
10 misrepresentation merely by absorbing it and updating the total mix of information
11 accordingly. But just as a misrepresentation may be too trivial to matter, so too
12 may it be too obviously false to have been relied upon. As with other concepts,
13 there are many possible types of reliance. The Court considered one type in its
14 discussion of actual “eyeball” reliance above. Here the Court considers a spectrum
15 relating to how deeply buried the false statement is. On one side of the spectrum, a
16 lie that the plaintiff could not possibly have uncovered; on the other, a
17 representation that the plaintiff knows to be false. In the middle are situations
18 where the plaintiff *could* have uncovered the misrepresentation, where the plaintiff
19 *should* have uncovered the misrepresentation, and where the plaintiff was reckless
20 or willfully ignorant in not uncovering the misrepresentation.

21 Rule 10b–5 actions are not explicitly sanctioned by the Exchange Act, but
22 rather are a creation of the federal judiciary. Because there is no statutory cause of
23 action, there is no official Congressional expression of the elements of a 10b–5
24 claim. Accordingly, courts have “backfilled” the elements of 10b–5 action by
25 analogizing to state law fraud actions, by importing elements from other federal
26 securities laws, and by applying common law principles. *See, e.g., Lampf, Pleva,*
27 *Lipkind, Prupis & Petigrow v. Gilbertson*, 501 U.S. 350, 358–62 (1991)
28 (explaining the “nontraditional origins of the § 10(b) cause of action” and

1 borrowing a statute of limitations from elsewhere in the Exchange Act); *Basic Inc.*
2 *v. Levinson*, 485 U.S. 224, 231 (1988) (discussing sources for various “positive and
3 common-law requirements for a violation of § 10(b)”). Free to develop their own
4 rule, courts have imposed a “justifiable reliance” requirement. *Paracor Finance,*
5 *Inc. v. General Elec. Capital Corp.*, 96 F.3d 1151, 1159 (9th Cir. 1996). In terms
6 of the spectrum discussed above, justifiable reliance draws a line between “could
7 have uncovered the falsehood” and “should have uncovered the falsehood.”

8 Congress, unlike with Section 10(b), explicitly permitted a private cause of
9 action under Section 18. Section 18 expressly includes a reliance element, and it
10 further states what type of knowledge will defeat that reliance element: actual
11 knowledge.⁷ 15 U.S.C. § 77r(a) (plaintiff must have relied, “not knowing that such
12 statement was false or misleading.”); *see also Erath v. Xidex Corp.*, CIV-89-
13 198TUCACM(NF), 1991 WL 338322, *11 (D. Ariz. Feb. 7, 1991), *aff’d*, 963 F.2d
14 378 (9th Cir. 1992) (“[Section] 18(a) requires a lack of knowledge of the
15 misrepresentation on plaintiff’s part for him to recover, not a lack of knowledge
16 after investigation, reasonable or otherwise.”).

17 The text of Section 18 is clear evidence that Congress knew how to limit the
18 reliance element; it did so in the case where the plaintiff knows a misrepresentation
19 is false. Congress has therefore expressed its view on what type of reliance is
20 sufficient for a Section 18 claim. The Court sees no reason to import a judicially
21 created limitation from a different portion of the Exchange Act.⁸ The only case

23
24 ⁷ In accordance with *Casella v. Webb*, 883 F.2d 805, 809 (9th Cir. 1989), the Court
25 understands the “not knowing” language to impart an actual (as opposed to
26 constructive) knowledge requirement. *Casella* is discussed in more detail later in
this Section.

27 ⁸ Constitutional standing principles could conceivably impose some limit beyond
28 “actual knowledge.” Defendants have not raised any standing issue and, as
discussed in Section III.A.5 below, CGMI’s actions were reasonable under the

1 that is directly on point, *In re Adelphia Communications Corporation Securities*
2 *and Derivative Litigation*, reached the same conclusion. 542 F. Supp. 2d 266, 268
3 (S.D.N.Y. 2008) (“It would, in the Court’s view, be inconsistent with the language
4 [of the statute] to [require] a plaintiff to show reasonable or justifiable reliance . . .
5 rather than only that the plaintiff did not know that a specific statement in a
6 specific document on which statement be relied was false or misleading.”).

7 The Ninth Circuit has addressed this question in the context of an analogous
8 Securities Act provision. Section 12(a)(2)⁹ of the Securities Act of 1933 imposes
9 liability for misleading statements in an offering prospectus. 15 U.S.C. § 77l.
10 Section 12(a)(2) contains the express requirement that the “purchaser not know[]
11 of [the] untruth or omission.” *Id.* In light of the plain text of the statute, the Ninth
12 Circuit rejected a constructive knowledge requirement. “A plaintiff under
13 [§ 12(a)(2)] is not required to prove due diligence. All that is required is ignorance
14 of the untruth or omission.” *Casella*, 883 F.2d at 809. In *Casella*, the plaintiff
15 purchased shares in a limited partnership based on oral representations, and did not
16 read the Offering Memorandum that disclosed the truth. *Id.* at 806–807; 809.
17 Notwithstanding the ease with which the *Casella* plaintiff could have discovered
18 the truth, the Ninth Circuit held that only actual knowledge of falsity would defeat
19 the claim. *Id.* at 809.

20 In light of the plain text of Section 18 and the Ninth Circuit’s analogous
21 holding in *Casella*, and in accordance with the persuasive reasoning in *Adelphia*,
22 the Court determines that reliance for purposes of Section 18 need not be
23 reasonable.

24 5. *Notwithstanding Section III.A.4, CGMI’s Reliance Was Justified*

25
26 circumstances. This makes it unnecessary to determine the precise type of reliance
27 that is constitutionally permissible.

28 ⁹ The statute was known as Section 12(2) at the time *Casella* was decided, but the
relevant provision remains unchanged.

1 Impac argues that several “red flags” should have triggered further
2 investigation by CGMI, and that such investigation would have revealed the truth.
3 When CGMI purchased the 2007-3 Trust, both the Incorrect PSA and the ProSupp
4 were available on the EDGAR database. The ProSupp contained accurate terms of
5 distribution, while the Incorrect PSA incorrectly stated that senior tranches would
6 be paid sequentially. At the time that CGMI made its purchases, Mr. Counihan
7 and traders in his department had access to both documents. Fact 77.
8 Mr. Counihan states in his Declaration that he “was aware of” both documents.
9 Counihan Decl. ¶ 8. It is not clear from Mr. Counihan’s Declaration whether he
10 “was aware of” the ProSupp generally, or knew specifically that the terms of
11 distribution varied between the ProSupp and the Incorrect PSA. *Id.* In a
12 supplemental declaration, Mr. Counihan testifies that he “noticed that the waterfall
13 set forth in the [Incorrect] PSA . . . did not match the description of the waterfall
14 listed in the prospectus supplement.” Supp. Counihan Decl. ¶ 15. Impac argues
15 that CGMI’s knowledge of the discrepancy was a red flag that should have
16 triggered further investigation by CGMI.

17 Second, on March 19, 2010, six days before CGMI made its initial purchase,
18 the securities-modeling service Intex changed its modeling of the 2007-3 Trust
19 from *pro rata* to sequential. This change corresponded with the price increasing
20 from roughly fifty cents on the dollar in February 2010 to roughly ninety cents on
21 the dollar in late March 2010. Eisenhut Decl. Ex. G. Impac argues that the change
22 in modeling and concomitant price swing were red flags, that these red flags called
23 into question the primacy of the Incorrect PSA, and that CGMI should therefore
24 have investigated.

25 Third, by the time of CGMI’s purchases, the ratings agencies had apparently
26 downgraded the A1-A tranche to junk status. Miller Decl. ¶ 28. Impac argues that
27 it is unusual for a junk-rated Certificate to trade at ninety cents on the dollar, and
28 that CGMI should not have invested in such a Certificate without performing

1 further due diligence.

2 Finally, distribution to the mezzanine level of the 2007-3 Trust had dropped
3 from 100% to roughly 7% by March 2010. Miller Decl. ¶ 21. Plummeting
4 distributions to the mezzanine levels made it likely that the mezzanine tranches
5 would be completely wiped out by April 2010. Once the mezzanine tranches were
6 gone, the terms of distribution among the senior tranches became directly relevant
7 to distributions. Impac argues that low distributions to the mezzanine level
8 therefore increased the salience of the distribution terms (and therefore the salience
9 of the divergence between the Incorrect PSA and the ProSupp). Impac argues that,
10 given that the distribution terms were disputed and that those terms were unusually
11 salient, it was not reasonable for CGMI to rely on the Incorrect PSA without
12 conducting an investigation. IS/IF Opp. at 7.

13 The Court assumes, for purposes of this motion, that further investigation by
14 CGMI would have revealed the Correct PSA. Impac's proposed expert, Mr.
15 Robert Miller, suggests that CGMI should have contacted the trustee (Miller Decl.
16 ¶ 23), the underwriter (*id.* at ¶ 24), the issuer (*id.* at ¶ 25), or the ratings agencies
17 (*id.* at ¶ 28). Mr. Miller suggests that contacting any of these parties would have
18 either revealed the truth or would have caused such discomfort that no reasonable
19 trader would have invested in the 2007-3 Trust without yet further investigation.
20 *Id.* at ¶ 31. Mr. Miller speaks assertively, but his conclusion is far from obvious.
21 Because of the bid process, CGMI had less than a day to make its investment
22 decision. Eisenhut Ex. G. The trustee, underwriter, issuer, or ratings agencies may
23 or may not have responded to CGMI's hypothetical inquiry in time. Even if the
24 trustee, underwriter, issuer, or ratings agencies responded, their response would
25 depend on the question that CGMI had asked. The question proposed by Mr.
26 Miller is "what terms the trustee was operating under." *Id.* at ¶ 23. But the answer
27 to that question could as likely have been "the trustee distributes income in
28 accordance with the waterfall provision in the PSA" as "the trustee distributes

1 income to the senior tranches on a *pro rata* basis upon exhaustion of the mezzanine
2 level.”¹⁰ Speculative as Mr. Miller’s conclusions may be,¹¹ a reasonable finder of
3 fact could conclude that further investigation by CGMI would have revealed the
4 Correct PSA or at least revealed enough warning signs that CGMI would not have
5 made its purchases.

6 Notwithstanding that CGMI was aware of the various “red flags” identified
7 by Impac and that further investigation would have revealed the Correct PSA,
8 CGMI still acted reasonably in relying on the Incorrect PSA.¹² Impac’s argument
9 rests on the premise that the differences between the ProSupp and the Incorrect
10 PSA needed to be reconciled, the conflict between them resolved. That premise is
11 fallacious. Generally in securitization, the PSA is the governing document that
12 dictates distributions while the prospectus supplement is a non-binding description
13 of the security used to solicit initial purchasers. The 2007-3 Trust matches
14 standard practice. The Incorrect PSA is signed by Impac Secured and Impac
15 Funding and purports to govern the Trust. The ProSupp explicitly states that the
16 PSA, not the ProSupp, is the “governing instrument” of the Trust. Fact 84. And
17 the parties agree that the Correct PSA does actually govern the Trust. Facts 82; 83.
18 Differences between a PSA and a prospectus supplement are not conflicts, because
19 the documents are clear that any such differences redound in favor of the PSA.
20 The Court agrees with Impac that the various “red flags” should have triggered
21 some sort of an investigation. When one document clearly and unambiguously
22

23
24 ¹⁰ The difficulty predicting an answer to this question admits the unlikely and
unpredictable nature of the facts in this case.

25 ¹¹ As before, the Court sets aside the questions of whether Mr. Miller is an expert
26 and whether this issue was properly the subject of expert testimony.

27 ¹² The “red flag” argument fails for the additional reason that Mr. Miller’s
28 declaration provides no foundation for his assertions regarding “junk” status or the
status of the mezzanine tranches.

1 supersedes another, a reasonable investigation consists of locating the superseding
2 document, confirming that it governs, and bidding based on its terms instead of any
3 divergent document's terms. The uncontroverted evidence indicates that CGMI
4 did exactly that.

5 CGMI performed an investigation; Impac's true grievance is with *what*
6 CGMI investigated. CGMI's investigation consisted of resolving a discrepancy by
7 reviewing and basing its decision on what it thought to be the Trust's governing
8 document. Impac suggests that CGMI should have instead investigated whether
9 the signed and publicly filed Incorrect PSA was actually the governing document.

10 Should a reasonable trader be alert to the possibility that an issuer may have
11 filed one version of a PSA on EDGAR, and then sent a materially different version
12 of that PSA to the Trustee?¹³ To state the question is to answer it; no-one would
13 purposefully do such a thing. None of the red flags that Impac identified even hint
14 at the possibility that the Incorrect PSA might have differed from the one on file
15 with the trustee. Nor does anything else in the record. Impac has presented no
16 evidence that the problem of an incorrectly-filed PSA was a common one in the
17 industry. On the contrary, Impac has argued repeatedly that the filing of the
18 Incorrect PSA was a freak accident. Impac's good faith defense (discussed and
19 dismissed on other grounds below) hinges on this very point. A freak accident,
20 without apparent precedent in the industry, is the very definition of a condition that
21 a reasonable trader need not be on alert for.

22 The only evidence that Impac points to is that a prospectus supplement and a
23 PSA for the same trust should not differ in their material terms. The Court agrees.
24 But, when an investor identifies such a divergence, the reasonable course of action
25

26 ¹³ Impac disputes whether Impac or various third party defendants actually took
27 these actions. To the extent that they are relevant, the Court addresses these
28 objections elsewhere in this Order.

1 is to follow the governing document, not to suspect that the purported governing
2 document is not the actual governing document due to a bizarre and still-not-fully-
3 explained clerical error.

4 6. *Statute of Limitations*

5 Impac argues that CGMI's Section 18 claim is barred by Section 18's one-
6 year statute of limitations. IS/IF Opp. at 13. Section 18 provides that, "[n]o action
7 shall be maintained to enforce any liability created under this section unless
8 brought within one year after the discovery of the facts constituting the cause of
9 action and within three years after such cause of action accrued." 15 U.S.C.
10 § 78r(c). CGMI filed its Complaint on May 25, 2011. ECF No. 1. A tolling
11 agreement tolled CGMI's claims for 32 days. Fact 94. CGMI's Section 18 claim
12 is therefore time-barred if "discovery of the facts constituting the cause of action"
13 occurred before April 23, 2010. Impac filed an 8-K/A on April 29, 2010. Facts
14 88; 89; 90. That 8-K/A replaced the Incorrect PSA with the Correct PSA on
15 EDGAR; it was the first public acknowledgment by Impac that the Incorrect PSA
16 was not accurate.

17 Including the 32-day tolling period, CGMI filed its claim within one year of
18 when Impac replaced the Incorrect PSA with the Correct PSA. CGMI's Section 18
19 claim is therefore timely unless CGMI should have discovered that the Incorrect
20 PSA was missing the Trigger Provision *before* Impac filed the April 29, 2011 8-
21 K/A and publicly revealed that the Incorrect PSA did not govern the Trust. As
22 discussed in Section III.A.5 above, CGMI took reasonable steps to investigate the
23 terms of distribution for the 2007-3 Trust and did not discover the missing Trigger
24 Provision. The Trigger Event and subsequent *pro rata* distributions took place
25 after April 23, 2010. Fact 87. Impac has not identified anything in the public
26 record before the April 25 Trigger Event or the April 29, 2010 amendment that
27
28

1 would have put a reasonable investor on notice that the Incorrect PSA was other
2 than the governing document of the Trust.¹⁴ CGMI's Section 18 claim is therefore
3 timely.

4 7. *Good Faith Safe Harbor*

5 A defendant is not liable under Section 18 if it can "prove that [it] acted in
6 good faith and had no knowledge that [the] statement was false or misleading." 15
7 U.S.C. § 78r. Impac argues that it acted in good faith in 2007 when the Incorrect
8 PSA was filed, that it did not know that the Incorrect PSA had been filed, and that
9 it acted expeditiously to correct the error once it discovered that the Incorrect PSA
10 had been filed. IS/IF Opp. at 20–22.

11 The safe harbor protects a defendant who has "no knowledge that [the]
12 statement was false or misleading." 15 U.S.C. § 78r. But Impac has never
13 believed the Incorrect PSA to be accurate. Fact 65. If pointed out in 2007, Impac
14 would have certainly admitted that the Incorrect PSA was wrong. It cannot
15 therefore be said that Impac "had no knowledge that [the] statement was false or
16 misleading." The Section 18 safe harbor has no place in this case.

17 Impac does not dispute that, in 2007, it knew the Incorrect PSA to be false.
18 Rather, Impac argues that it did not know that the Incorrect PSA had been filed on
19 EDGAR. Even were it credible, Impac's theory would not fit within the "good
20 faith, no knowledge" safe harbor for the reasons set forth above. But it is not
21 credible. Whatever "knowledge" means as applied to a corporate entity, a
22

23 ¹⁴ A pre-*Merck* articulation held that Section 18's one-year statute of limitations
24 begins to run when the plaintiff learns, or through the exercise of reasonable
25 diligence should have learned, facts that would enable the plaintiff to sue. *In re*
26 *Fed. Nat'l Mortg. Ass'n Sec., Derivative, & ERISA Litig.*, 503 F. Supp. 2d 25, 35
27 (D.D.C. 2007) (citing *Fujisawa Pharm. Co. v. Kapoor*, 115 F.3d 1332, 1336 (7th
28 Cir.1997)). This standard comports with the *Merck* Court's recent explication of
of identical language from 28 U.S.C. § 1658(b). *Merck & Co., Inc. v. Reynolds*,
130 S. Ct. 1784 (2010).

1 corporation certainly must have knowledge of its own public statements; more so
2 when those statements are contained in heavily regulated, publicly filed, legal
3 documents. The system of securities regulation in this country is premised on the
4 notion that signing and filing a document indicates endorsement of that document's
5 accuracy. The EDGAR system is designed to encourage reliance on such
6 documents and the "failure-to-read" defense has been rejected as flatly inconsistent
7 with the goals of securities regulation. *Gould v. Am. Hawaiian S.S. Co.*, 351 F.
8 Supp. 853, 868 (D. Del. 1972) (failure-to-read defense in the context of Section
9 14(a) would "effectively emasculate" the section).

10 Impac argues that it did not actually sign the Incorrect PSA, it merely
11 provided signature pages to its attorneys. Setting aside the question of whether
12 that was reckless behavior, the fact remains that Impac Secured was the registrant
13 and Impac Funding and IMH directed Impac Secured's actions. Impac Secured
14 and Impac Funding's signatures appear on the Incorrect PSA, their agents are the
15 ones who filed the Incorrect PSA, they are the ones responsible for the accuracy of
16 the document. To find that Impac Funding and Impac Secured did not "know" the
17 contents of their own filing would allow any signatory to avoid Section 18 liability
18 by claiming that it (i) relied on an expert to draft the statement (good faith) and (ii)
19 that they did not read the document (no knowledge).¹⁵ This is not the law.

20 8. 17 C.F.R. § 232.103

21 Additionally, Impac argues that it is protected by a regulatory safe harbor
22 provided in 17 C.F.R. § 232.103. The safe harbor immunizes a filer for errors
23 and/or omissions that occur due to electronic transmission errors if the filer
24 corrects the filing "as soon as reasonably practicable after the electronic filer

25
26 ¹⁵ As noted above, the Court declines to address the related question of whether
27 failure to read a filing and verify its accuracy may ever be deemed "good faith."
28 So too the issue of whether waiting six weeks to make a corrected filing could
possibly be considered "good faith."

1 becomes aware of the error or omission.” 17 C.F.R. § 232.103.¹⁶ A safe harbor is
2 an affirmative defense. Like all affirmative defenses, it must be raised in the
3 answer or is subject to waiver. *In re Adbox, Inc.*, 488 F.3d 836, 841 (9th Cir.
4 2007) (“[F]ailure to raise an ‘affirmative defense’ in [an] answer effects a waiver
5 of that defense.”). Impac did not raise 17 C.F.R. § 232.103 in its answer. It has
6 therefore waived the affirmative defense.

7 Even if it had not waived the safe harbor defense, Impac acknowledges that
8 it discovered the Incorrect PSA on or before March 12, 2010. Despite the fact that
9 Impac had the Correct PSA in its possession on March 12, 2010, Impac did not
10 correct the mistake until six weeks later. No reasonable finder of fact could find
11 that six weeks constitutes “as soon as reasonably practicable.” Even if it had not
12 been waived, Impac would not be entitled to the Rule 103 safe harbor.

13 **B. SECTION 20(a) CONTROL PERSON CLAIMS**

14 In addition, CGMI has moved for summary judgment on its control person
15 claims against IMH and Impac Funding. Under Section 20(a), a defendant may be
16 liable for securities violations if (i) there is a violation of the Exchange Act and (ii)
17 the defendant directly or indirectly controls any person liable for the violation.
18 *SEC v. Todd*, 642 F.3d 1207, 1223 (9th Cir. 2011). “When determining ‘control
19 person’ status, the issue is whether the defendant exercised power or control over
20 the primary violator, and the plaintiff ‘need not show that the defendant was a
21 culpable participant in the violation.’” *Id.* In Section IV.A above, the Court
22 granted summary judgment on CGMI’s Section 18 claim. CGMI has therefore

23
24 ¹⁶ The full text of the regulation is: “An electronic filer shall not be subject to the
25 liability and anti-fraud provisions of the federal securities laws with respect to an
26 error or omission in an electronic filing resulting solely from electronic
27 transmission errors beyond the control of the filer, where the filer corrects the error
28 or omission by the filing of an amendment in electronic format as soon as
reasonably practicable after the electronic filer becomes aware of the error or
omission.” 17 C.F.R. §232.103

1 shown a primary violation of the securities laws. As discussed above, it is
2 undisputed that Impac Secured is a wholly-owned subsidiary of Impac Funding
3 and that Impac Funding is a wholly-owned subsidiary of IMH. For the same
4 reasons set out in Section III.A.2 above, there is no material dispute that IMH and
5 Impac Funding had the power to (and in fact actually did) direct Impac Secured's
6 actions. IMH and Impac Funding have not raised Section 20(a)'s statutory safe
7 harbor (for control persons who nevertheless "acted in good faith and did not
8 directly or indirectly induce the act or acts constituting the violation"). 15 U.S.C.
9 § 28t. To the extent that IMH and Impac Funding were to raise the safe harbor, it
10 would fail for the same reasons set out in Sections III.A.2 and III.A.7 above.
11 Summary Judgment is therefore appropriate on CGMI's Section 20(a) claims.

12 **C. NEGLIGENT MISREPRESENTATION CLAIM**

13 Finally, CGMI has moved for summary judgment on its claim of negligent
14 misrepresentation. The elements of negligent misrepresentation are: "(1) the
15 misrepresentation of a past or existing material fact, (2) without reasonable ground
16 for believing it to be true, (3) with intent to induce another's reliance on the fact
17 misrepresented, (4) justifiable reliance on the misrepresentation, and (5) resulting
18 damage." *Apollo Capital Fund, LLC v. Roth Capital Partners, LLC*, 158 Cal. App.
19 4th 226, 243 (2d Dist. 2007). In Section III.A above, the Court found for CGMI on
20 elements 1, 2, and 4. Impac raises two arguments that are specific to the negligent
21 misrepresentation claim, and which the Court addresses below.

22 First, Impac argues that CGMI cannot show intent to induce reliance
23 because, "Defendants were unaware any potentially misleading statement was
24 being made." As in Section III.A.2, this argument shades toward the metaphysical.
25 The entire purpose of EDGAR is to provide public filings on which the public may
26 rely. Impac clearly intended the public to rely on its EDGAR-filed PSA, it just
27 (arguably) did not know that the particular version of the PSA that it filed on
28 EDGAR was false. The Incorrect PSA is a false statement of material fact, it was

1 made by Impac, and the entire purpose of filing a PSA on EDGAR is to induce
2 reliance. That Impac thought it was telling the truth is immaterial; the same could
3 be said for any negligent misrepresentation plaintiff.

4 Second, IMH argues that it did not “make” any statement that is actionable
5 under negligent misrepresentation. In Section III.A.2 above, the Court found that
6 IMH did not make a false statement itself, but rather that it caused Impac Secured
7 and Impac Funding to make false statements. CGMI does not respond to this point
8 in its Reply, and the Court has found no indication that California law extends
9 negligent misrepresentation liability to one who causes a misstatement to be made.
10 Accordingly, the Court **GRANTS** CGMI’s Motion for Partial Summary Judgment
11 on its negligent misrepresentation claim as against Impac Secured and Impac
12 Funding. The Court **DENIES** the motion as to IMH.

13 **D. DISCOVERY**

14 Impac argues that Defendants “have been denied an opportunity to elicit
15 discovery to establish more fully Defendants’ good faith defense and Citigroup’s
16 lack of actual and reasonable reliance,” and urges the Court to defer or deny ruling
17 on CGMI’s request for partial summary judgment. “The burden is on the party
18 seeking additional discovery to proffer sufficient facts to show that the evidence
19 sought exists, and that it would prevent summary judgment.” *Nidds v. Schindler*
20 *Elevator Corp.*, 113 F.3d 912, 921 (9th Cir. 1996) (citation omitted). Impac has
21 failed to meet this burden.

22 Impac’s discovery has been limited by order of the Court. This case has
23 been the subject of repeated discovery battles. After the first skirmish, the Court
24 limited discovery to six topics covering the elements of CGMI’s claims and
25 Impac’s anticipated defenses. December 13, 2011 Minute Order re: Discovery,
26 ECF No. 44. The Court did not foreclose other discovery, but required leave of
27 Court before Impac could propound such discovery. Specifically, Impac was to
28 explain, “(i) the type of information sought, (ii) the legal theory under which such

1 information would either prove or disprove an element of CGMI's claims (or any
2 of Impac's anticipated defenses), and (iii) why such a request is narrowly tailored
3 so as to avoid being unduly burdensome on CGMI." *Id.* at 3. Impac subsequently
4 sought leave to propound additional discovery. Impac Letter re: Additional
5 Discovery, ECF No. 47. The Court denied Impac leave, both because Impac had
6 failed to comply with the procedure that the Court set out in its initial Minute
7 Order re: Discovery, and because none of Impac's requests were "reasonably likely
8 to lead to the discovery of admissible information." Minute Order re: Additional
9 Discovery at 3, ECF No. 55.

10 Now, Impac argues that it needs additional discovery relating to CGMI's
11 policies and procedures regarding risk-management. Impac argues that it needs
12 additional documents and to depose Mr. Counihan's direct superior Paul Smiley,
13 Mr. Counihan's colleague Oleg Saitskiy, and Mr. Saitskiy's supervisors Eliot
14 Rubenzahl and Jeff Perlowitz. Christensen Decl. ¶¶ 14–20. If the question is
15 actual eyeball reliance, then Impac has not explained why it thinks that such
16 documents or testimony would contradict the specific and credible testimony of
17 Mr. Counihan. If the question is reasonable reliance, the Court had held that
18 reliance on the Incorrect PSA was reasonable even assuming that CGMI knew of
19 the differences between it and the ProSupp. It is not clear how any further
20 discovery from CGMI would be relevant to or change that conclusion.

21 Second, Impac argues that it needs additional discovery from Intex and from
22 CGMI regarding CGMI's relationship with Intex. Christensen Decl. ¶¶ 21–23.
23 The Court has accepted Impac's representations regarding Intex as true for
24 purposes of this motion. Further discovery regarding Intex would therefore have
25 no effect on the outcome of this motion.

26 Third, Impac argues that it needs discovery of the sellers of the 2007-3 Trust
27 in order to determine whether the sellers might have communicated any
28 information regarding the Incorrect PSA. Christensen Decl. ¶¶ 24–25. CGMI

1 admits that it read the conflicting ProSupp and Incorrect PSA. Given
2 Mr. Counihan's un rebutted testimony and the fact that CGMI paid roughly 90
3 cents on the dollar for the Certificates, it is clear that CGMI relied on the Incorrect
4 PSA. Accordingly, Impac has failed to show that discovery of the sellers would
5 produce any admissible evidence or that any such evidence would change the
6 outcome of this motion. *Nidds*, 113 F.3d at 921.

7 Finally, Impac argues that it needs further evidence regarding its good faith
8 defense. Christensen Decl. ¶¶ 26–33. Impac's good faith defense fails as a matter
9 of law on the "no knowledge" prong. Section III.A.7 *supra*. Further discovery as
10 to whether Impac was reckless would therefore be unhelpful. Accordingly, the
11 Court denies Impac's request for further discovery.

12 IV. CONCLUSION

13 For the reasons set forth above, the Court **GRANTS** CGMI's Request for
14 Partial Summary Judgment with respect to all claims except for the negligent
15 misrepresentation claim against IMH.

16 **IT IS SO ORDERED.**

17
18 DATED: May 2, 2012



19 Hon. Mariana R. Pfaelzer
20 United States District Judge
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